

**Lumsden & McCormick, LLP**  
**Western New York Nonprofit Salary Survey**

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Since 1996, Lumsden & McCormick has published the bi-annual Western New York Nonprofit Salary Survey. It is an invaluable and one of a kind resource for the operation and management of nonprofit organizations in the Western New York community. We are currently seeking responses from nonprofit executives by completing our Survey Questionnaire through February 17, 2009. For a copy of our 2006 Survey and to sign up to receive notification of our completed 2008 Survey please click [here](#). We anticipate the 2008 Survey to be published in April 2009.

As a nonprofit executive, you know there is a scarcity of data available about compensation in the Western New York nonprofit business community. You also know that access to compensation information would be valuable to the management and operation of your organization. Our goal was to assemble reliable data about salaries in the Western New York nonprofit community. We believe that we have accomplished that goal.

Published bi-annually, the Lumsden & McCormick Western New York Nonprofit Salary Survey should be helpful to nonprofit executives, officers and board members. We are committed to conducting this survey every other year and, in doing so; we will refine it based on what we learn from your comments. Therefore, we encourage your comments and feedback. Please let us know how we can improve this Survey in order to better serve you in the future. To receive a 2008 Survey Questionnaire (deadline for completion is February 17, 2009) or to receive notification of our completed 2008 survey, please contact Maria Gambacorta at 716-856-3300 or [complete this form](#).

We anticipate publishing the 2008 Survey results in April 2009.